

Celebrity Talent Executive

Champions (UK) plc is a leading full service brand agency with a string of awards to its name. We deliver best-in-class services across a broad spectrum, including marketing, advertising, public relations, creative, events, celebrity talent management and digital.

Our Celebrity Talent Agency department are currently looking for an ambitious and outgoing Celebrity Talent Executive to join the team. They will need to hit the ground running and work on securing media work, appearance and endorsement deals for our celebrities. This is a vital role in support of the department's rapid expansion and involves matching the best possible personalities to the nature and style of our clients' requirements.

Responsibilities

- Targeted outbound sales
- Fielding inbound enquiries
- Analysing clients' Celebrity Talent needs and matching appropriate talent
- Presenting match options to clients
- Negotiating with clients and prospective celebrity talent
- Providing contractual and logistical support to clients and celebrities
- Cross-selling additional brand boosting services
- Assisting the team with social media support for the department
- Writing blogs for the website
- Maintaining all requisite admin

Skills & Experience

We are looking for an outgoing and motivated candidate to join the team on a full-time basis. You will be outcome-driven, with a clear focus on quality, our business goals and our ethos.

You will have sales experience and a good knowledge of celebrities and well known sports personalities.

A great telephone manner is essential and your written English will be as good as your spoken word. You will need to be friendly and personable, with a strong ability to form lasting relationships with clients.

You will also need to be highly adaptable and comfortable working in a fast-paced environment where energy, enthusiasm and a can-do attitude go a long way.

To apply please send your CV and covering letter to Catherine Goss at cgoss@championsukplc.com